INCOTERMS 2020 - ENGLISH (4 UE)

Finding the right purchase contract clause is not always straightforward. With our trainer, you will gain a current and in-depth insight into the Incoterms® 2020. In addition to the obligations of the buyer and seller arising from the application of the Incoterms® 2020, the effects on the customs side are also considered to enable you to design optimal contracts without unplanned risks.

CONTENT

- Basics of international trade terms
- History of Incoterms®
- Overview of the Incoterms® 2020
- The most important Incoterms® explained in detail
- When is which Incoterms® clause in demand?
- How are the Incoterms® represented on the trade documents?
- Incoterms® and customs
- Older Incoterms®

LEARNING OBJECTIVE

After completing the webinar, the participants should be able to answer the following questions:

Which Incoterms® are applied?

What are the contractual obligations of the buyer or seller?

Who has to bear which costs?

Who has to deal with documents?

How do you find the right Incoterms® for upcoming business?

Why is the naming of the exact Incoterms® and the place of risk transfer important?

How do you avoid customs and tax risks?

Can you still use old Incoterms®?

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TERMINE UND PREISE

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