



## Programm

**MEHR ALS EIN  
BILDUNGSMOMENT**

Wir kennen den Weg zum Erfolg.

## INCOTERMS 2020 - ENGLISH (4 UE)

Finding the right purchase contract clause is not always straightforward. With our trainer, you will gain a current and in-depth insight into the Incoterms® 2020. In addition to the obligations of the buyer and seller arising from the application of the Incoterms® 2020, the effects on the customs side are also considered to enable you to design optimal contracts without unplanned risks.

### CONTENT

- Basics of international trade terms
- History of Incoterms®
- Overview of the Incoterms® 2020
- The most important Incoterms® explained in detail
- When is which Incoterms® clause in demand?
- How are the Incoterms® represented on the trade documents?
- Incoterms® and customs
- Older Incoterms®

### LEARNING OBJECTIVE

After completing the webinar, the participants should be able to answer the following questions:

#### Zollakademie Austria

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